WE ARE A COMMUNITY OF FIRST RESPONDERS
OUR VISION

TO BUILD STRONGER, HEALTHIER, MORE COMPASSIONATE COMMUNITIES IN OUR REGION BY PARTNERING WITH LOCAL EMPLOYERS AND NONPROFITS TO IMPROVE PEOPLE’S LIVES.

A NOTE FROM OUR LEADERSHIP

This has been a landmark year at United Way California Capital Region. We have a new president and CEO, we have new nonprofit and corporate partners, and we created a new five-year strategic plan for the 2014-2015 year along with a new visual campaign.

Most importantly, we honed in on what United Way’s most important role is in our community: We are here to mobilize people to meet needs in our community. Our team of nonprofits, companies, government bodies and volunteers give immediate aid and find lasting solutions for future generations.

In this coming year, you will see United Way out in the community more than ever before – and we’ll probably be carrying boxes that look like fire extinguishers. Don’t be alarmed – it’s actually a toolkit for improving education, financial stability and health in our region. United Way is ready in case of need. And we’ll be looking to you to be our first responders.

In partnership,

Stephanie McLemore Bray  
President and CEO

Carolyn Mullins  
Chair, Board of Directors
This past year, we decided it was time for United Way to step up its role in our community even more. We conducted market research to hear from our donors, volunteers and partners about why United Way matters and how we can continue to get the word out into the community about the important work we are all doing together.

You told us that United Way is a valuable tool for putting out the fires in our community: low high school graduation rates, low financial stability and high rates of obesity.

When there’s a fire, it’s up to us to break the glass and reach for the extinguisher. It’s an instinct. Deep down, we know it’s up to all of us to protect and nourish each other. So as we move into 2014-2015, we are calling on all of you to be our first responders – and United Way will be your fire extinguisher.
ADDRESSING NEED (THIS YEAR):

30,000 SCHOOL SUPPLIES WERE DISTRIBUTED TO 12 SCHOOLS

OVER 161,000 ROLLS OF TOILET PAPER WERE COLLECTED TO HELP NONPROFITS OFFSET ADMINISTRATIVE COSTS

1,427 BOOKS WERE COLLECTED AND DISTRIBUTED FOR STAR READERS

88% OF ADULTS IN OUR $EN$E-ABILITY PROGRAM HAVE LEARNED HOW TO BETTER MANAGE THEIR FINANCES

90% OF FOSTER YOUTH LEARNED FINANCIAL LITERACY AND STARTED SAVINGS ACCOUNTS

3,371 KIDS ADOPTED A HEALTHIER LIFESTYLE IN OUR FIT KIDS PROGRAM

MORE THAN 1,500 PEOPLE PARTICIPATED IN 118 VOLUNTEER PROJECTS
United Way’s inaugural Day of Caring was wildly successful with 362 volunteers completing 25 volunteer projects for local nonprofits across the region in a single day in September 2013.

More than 225 people attended United Way’s Women in Philanthropy Luncheon in November 2013. Foster youth participated in a fashion show where they were able to keep their new outfits.
United Way’s Young Leaders Society came dressed in winter white at the Elks Tower Underground Pool in February 2014 for a White Party that raised funds for our STAR Readers Book Drive.

United Way’s 6th Annual Toilet Paper Drive in June 2014 raised 161,058 toilet paper rolls for our 160 non-profit partners so they could spend money on programs instead of toilet paper.

We collected 1,427 children’s books for 650 kids through our 3rd Annual STAR Readers Book Drive that kicked off at Fairytale Town’s Dr. Seuss’ Birthday Celebration in March 2014.
United Way has proven to be a valuable tool for putting out the fires in our community: low high school graduation rates, low financial stability and high rates of obesity. And these issues all compound each other.

Enter the building blocks for a good life:
EDUCATION, FINANCIAL STABILITY AND HEALTH.
UNITED WAY’S STAR READERS PROJECT

We know that kids who don’t read at grade level by the end of third grade are 70 percent more likely to drop out of high school. That’s because through third grade, kids are learning to read. From fourth grade on, they’re reading to learn.

This past year: 693 K-3 students in our project were struggling with reading. Now 40% are reading at grade level.

UNITED WAY’S $EN$E-ABILITY PROJECT

Right now, 30% of local households can’t meet their basic needs or plan for the future, and the outlook is even worse for foster youth. A big reason is that people lack financial education and tools like banking.

This past year: 88% of adults in our project are showing better financial skills and have savings accounts. 90% of foster youth are earning money toward matched savings accounts.

UNITED WAY’S FIT KIDS PROJECT

A third of youth are overweight or obese, and nearly a quarter of adults are too. That’s because many families in underserved neighborhoods lack access to healthy food and haven’t learned that exercise can be fun.

This past year: 3,371 kids learned that healthy food tastes good and exercise is fun, and 82% of them improved in at least one area on the school test that measures physical fitness.
Spearheading the effort this year was a team of volunteer leaders whose tireless support and keen vision ensures our community has the building blocks for a good life.

BOARD OF DIRECTORS
Our Board of Directors led the charge. Members are elected to three-year terms, met bimonthly, participated on at least one committee and donated at the Leadership level.

Carolyn S. Mullins
Board Chair
Community Leader

Jim Shetler
Vice Chair
Balancing Authority of Northern California

Mark A. Hoag
Treasurer
United Corporate Furnishings

Stephanie R. McLemore Bray
Secretary/CEO
United Way California Capital Region
non-voting officer
BOARD COMMITTEES

We also have seven board committees that directed implementation of United Way's hard work in the community:

- Agency Certification
- Audit
- Board Development and Nominating
- Campaign Cabinet
- Finance and Administration
- Marketing and Communications
- Resource Development
Overseeing our three United Way projects were the following committees:

- Impact Chair’s Council
- Education Impact Council
- Income Impact Council
- Health Impact Council

**IMPACT CHAIR’S COUNCIL**
- Dr. Richard Pan, Chair, Impact Chairs Council,
- California Legislature
- Victor Bonanno, Co-Chair of Health,
- Sacramento Employment and Training Agency
- David Bowen, Co-Chair, Income Impact Council,
- Community Volunteer
- Kim Hewitt, Co-Chair, Education Impact Council,
- IBM Corporation
- Mark Joske, Co-Chair, AT&T
- Chris Parker, Co-Chair, Franchise Tax Board
- David Wilson, Co-Chair, Health Impact Council,
- Grant Bennett Associates

**EDUCATION IMPACT COUNCIL**
- Hur Khan Allen, Department of Health Care Services
- Marianne Bird, 4-H Youth Development
- Matt Boyer, Community Volunteer
- Tom Burns, Community Volunteer
- Dave Cable, Bank of America
- Kim Hewitt, Co-Chair, IBM Corporation
- Mark Joske, Co-Chair, AT&T
- Sandra Kataoka, IBM Corporation
- Lois Mendoza, Sacramento County Office of Education
- Lisa Thee, Rexel

**INCOME IMPACT COUNCIL**
- David Bowen, Co-Chair, Community Volunteer
- Mary Hogarty, Citi Community Development
- Donna Jackson, Umpqua Bank
- Chris Parker, Co-Chair, Franchise Tax Board
- Rick Russell, Allied Insurance
- Jeremiah Smith, First Northern Bank
- Rae-Nani Stokes, Nonprofit Consultant
- Lorrie Wilson, Community Volunteer

**HEALTH IMPACT COUNCIL**
- Victor Bonanno, Co-Chair, Sacramento Employment and Training Agency
- Drew Haydu, Community Volunteer
- Julie Hubbs, Community Volunteer
- Shiloh London, CGA Educational Foundation
- Ajay V. Pandurangi, Intel Corporation
- Lindsay Kennedy, Nationwide Insurance
- Ronnie Yamanaka, Sutter Health
- David Wilson, Co-Chair, Grant Bennett Associates
FUNDED NONPROFIT PARTNERS

EDUCATION: STAR READERS
Amador-Tuolumne Community Resources, Inc.
Boys & Girls Club of Placer County
Boys & Girls Club of El Dorado County Western Slope
Boys & Girls Club of Greater Sacramento
Yolo Family Resource Center (C/O Davis Bridge Program)
New Morning Youth & Family Services
Sacramento Chinese Community Service Center
Yolo County Children’s Alliance

HEALTH: FIT KIDS
Amador-Tuolumne Community Resource Agency, Inc.
Boys & Girls Club of Placer County
Child Abuse Prevention Center
Health Education Council
Sacramento Chinese Community Services Center
YMCA Superior California

INCOME: $EN$E-ABILITY
FINANCIAL COACHING PARTNERS
Opening Doors, Inc.
Women’s Empowerment
Yolo Family Resource Center
Goodwill Industries of Sacramento Valley & Northern Nevada
St. John’s Shelter for Women and Children
Stand Up Placer

FOSTER YOUTH MATCHED SAVINGS PARTNERS
Amador Tuolumne Community Resources, Inc.
Child Abuse Prevention Center (CAPC)
Koinonia Family Services
New Morning Youth and Family Services
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<th>AGENCY</th>
<th>COUNTIES SERVED</th>
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<td>Citizens Who Care for the Elderly</td>
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<td>Convalescent Hospital Card and Visiting Association</td>
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<td>Effort, Inc.</td>
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<td>El Hogar Community Services, Inc.</td>
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<td>Elderly Nutrition Program</td>
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<tr>
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<td>NorCal Services For Deaf &amp; Hard of Hearing</td>
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<tr>
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<tr>
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<td>3086</td>
<td>Resources for Independent Living, Inc.</td>
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<tr>
<td>3109</td>
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<tr>
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<td>River Oak Center for Children</td>
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<tr>
<td>3227</td>
<td>Roberts Family Development Center</td>
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<tr>
<td>3212</td>
<td>Sacramento Area Congregations Together</td>
<td>– – – S –</td>
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<tr>
<td>3091</td>
<td>Sacramento Area Emergency Housing Center (Next Moves Sacramento)</td>
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<tr>
<td>3158</td>
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<td>Sacramento Chinese Community Service Center, Inc.</td>
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<tr>
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</tr>
<tr>
<td>3047</td>
<td>Sacramento Habitat for Humanity</td>
<td>– – – S –</td>
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<tr>
<td>3095</td>
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<tr>
<td>7345</td>
<td>Sacramento Recovery House</td>
<td>– E P S Y</td>
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<tr>
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<tr>
<td>CODE</td>
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<td>COUNTIES SERVED</td>
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<td>-----------------</td>
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<tr>
<td>9198</td>
<td>Sacramento Valley Teen Challenge</td>
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<tr>
<td>16150</td>
<td>Safetyville USA</td>
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<tr>
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<td>Salvation Army Sacramento County</td>
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<tr>
<td>3105</td>
<td>Senior Center of Elk Grove, Inc.</td>
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<td>Senior Gleaners, Inc.</td>
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<td>Senior L.I.F.E. Center</td>
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<td>Sexual Assault and Domestic Violence Center</td>
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<td>3153</td>
<td>Short Term Emergency Aid Committee</td>
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<tr>
<td>24410</td>
<td>Shoulder To Shoulder</td>
<td>– – – S</td>
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<tr>
<td>3173</td>
<td>Sierra Forever Families</td>
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<tr>
<td>3052</td>
<td>Snowline Hospice of El Dorado County, Inc.</td>
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<td>Society for the Blind</td>
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<td>3112</td>
<td>St. John’s Shelter for Women &amp; Children</td>
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<tr>
<td>3156</td>
<td>Stanford Settlement, Inc (Neighborhood Center)</td>
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<tr>
<td>3155</td>
<td>Stanford Youth Solutions</td>
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<tr>
<td>3157</td>
<td>Suicide Prevention and Crisis Services of Yolo County</td>
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<td>10.9%</td>
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<tr>
<td>3004</td>
<td>The Arc of Amador and Calaveras</td>
<td>A – – – –</td>
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<tr>
<td>3107</td>
<td>The Center for Violence-Free Relationships</td>
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<td>3213</td>
<td>The Lazarus Project, Inc.</td>
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<td>TLCS, Inc.</td>
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<td>Travelers Aid-Emergency Assistance Agency</td>
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<td>Turning Point Community Programs</td>
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<tr>
<td>3193</td>
<td>UCP of Sacramento and Northern California</td>
<td>– E P S Y</td>
<td>10.9%</td>
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<td>United Advocates for Children &amp; Families</td>
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<td>Women's Civic Improvement Club of Sacramento, Inc.</td>
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<td>3243</td>
<td>Women's Empowerment</td>
<td>– – – S</td>
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<tr>
<td>4361</td>
<td>Woodland Youth Services</td>
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<tr>
<td>3194</td>
<td>YMCA of Superior California</td>
<td>– E P S Y</td>
<td>12.9%</td>
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<tr>
<td>3169</td>
<td>Yolo Community Care Continuum</td>
<td>– – P – Y</td>
<td>12.6%</td>
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<tr>
<td>3215</td>
<td>Yolo County CASA</td>
<td>– – – – Y</td>
<td>31.8%</td>
</tr>
<tr>
<td>3250</td>
<td>Yolo County Children's Alliance</td>
<td>– – – – Y</td>
<td>12.8%</td>
</tr>
<tr>
<td>3236</td>
<td>Yolo Family Resource Center</td>
<td>– – – – Y</td>
<td>12.0%</td>
</tr>
<tr>
<td>3200</td>
<td>Yolo Family Service Agency</td>
<td>– – – – Y</td>
<td>22.1%</td>
</tr>
<tr>
<td>3172</td>
<td>Yolo Hospice, Inc.</td>
<td>– – – S Y</td>
<td>14.0%</td>
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</table>
COMMUNITY PARTNERS: TAKING ACTION

United Way’s community partners continued to donate generously this past year, both as organizations and as employees, despite shrinking budgets and staff. Our 450 community partners are the heart of the Live United movement, and critical members of our first responders team. They not only donated money and volunteers, some also donated employees, loaned executives, to work at United Way for a few months to help with the campaign.

TOP 50 CORPORATE GIFTS

<table>
<thead>
<tr>
<th>No.</th>
<th>Company Name</th>
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</thead>
<tbody>
<tr>
<td>1</td>
<td>Intel Corporation</td>
</tr>
<tr>
<td>2</td>
<td>Allied / Nationwide</td>
</tr>
<tr>
<td>3</td>
<td>Enterprise Rent-a-Car</td>
</tr>
<tr>
<td>4</td>
<td>Costco Wholesale</td>
</tr>
<tr>
<td>5</td>
<td>State Street</td>
</tr>
<tr>
<td>6</td>
<td>AT&amp;T</td>
</tr>
<tr>
<td>7</td>
<td>UPS</td>
</tr>
<tr>
<td>8</td>
<td>Delta Dental</td>
</tr>
<tr>
<td>9</td>
<td>Sacramento Kings Foundation</td>
</tr>
<tr>
<td>10</td>
<td>Dr. Pepper Snapple Group</td>
</tr>
<tr>
<td>11</td>
<td>Macy’s</td>
</tr>
<tr>
<td>12</td>
<td>Target Stores</td>
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<tr>
<td>13</td>
<td>Xerox Corporation</td>
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<tr>
<td>14</td>
<td>Principal Financial Group</td>
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<tr>
<td>15</td>
<td>Microsoft Corporation</td>
</tr>
<tr>
<td>16</td>
<td>USAA</td>
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<tr>
<td>17</td>
<td>Johnson &amp; Johnson, State Government Affairs Office</td>
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<tr>
<td>18</td>
<td>Nordstrom</td>
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<tr>
<td>19</td>
<td>NuStar Energy</td>
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<tr>
<td>20</td>
<td>Illinois Tool Works Foundation</td>
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<tr>
<td>21</td>
<td>C&amp;S Wholesale Grocers</td>
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<tr>
<td>22</td>
<td>Kaiser Permanente</td>
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<tr>
<td>23</td>
<td>Hewlett Packard</td>
</tr>
<tr>
<td>24</td>
<td>Procter &amp; Gamble</td>
</tr>
<tr>
<td>25</td>
<td>Wal-Mart/SAM’S Club</td>
</tr>
<tr>
<td>26</td>
<td>FedEx</td>
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<tr>
<td>27</td>
<td>Sprint</td>
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<tr>
<td>28</td>
<td>State Farm</td>
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<tr>
<td>29</td>
<td>ACCO Engineered Systems</td>
</tr>
<tr>
<td>30</td>
<td>Travelers</td>
</tr>
<tr>
<td>31</td>
<td>jcpenny</td>
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<tr>
<td>32</td>
<td>Union Pacific Railroad</td>
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<tr>
<td>33</td>
<td>Hanover Insurance Companies</td>
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<tr>
<td>34</td>
<td>CoBank</td>
</tr>
<tr>
<td>35</td>
<td>The Golden 1 Credit Union</td>
</tr>
<tr>
<td>36</td>
<td>Merck &amp; Company</td>
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<tr>
<td>37</td>
<td>Miller Coors</td>
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<td>38</td>
<td>IDEXX Laboratories, Inc.</td>
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<td>39</td>
<td>NAPA Distribution Center</td>
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<tr>
<td>40</td>
<td>WellPoint Health Networks</td>
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<tr>
<td>41</td>
<td>General Dynamics</td>
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<tr>
<td>42</td>
<td>Greenheck Fan Corporation</td>
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<tr>
<td>43</td>
<td>Guide One Insurance</td>
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<tr>
<td>44</td>
<td>Monsanto - Calgene</td>
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<tr>
<td>45</td>
<td>Valspar</td>
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<tr>
<td>46</td>
<td>Liberty Mutual Insurance</td>
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<tr>
<td>47</td>
<td>Best Buy</td>
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<tr>
<td>48</td>
<td>Eli Lilly &amp; Co.</td>
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<tr>
<td>49</td>
<td>GlaxoSmithKline</td>
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<tr>
<td>50</td>
<td>Kemper Auto &amp; Homegroup Insurance Company</td>
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</tbody>
</table>
TOP 100 WORKPLACE GIVING CAMPAIGNS

1. Intel Corporation
2. Wells Fargo Bank
3. AT&T
4. UPS
5. Department of Corrections and Rehabilitation
6. SMUD
7. Franchise Tax Board
8. California Highway Patrol
9. Department of Transportation
10. City of Sacramento
11. Allied / Nationwide
12. Enterprise Rent-a-Car
13. Board of Equalization
14. Department of Motor Vehicles
15. Employment Development Department
16. Bank of America
17. Public Employees Retirement System (PERS)
18. Department of Water Resources
19. Costco Wholesale
20. Department of Health Care Services
21. International Business Machines
22. Nordstrom
23. Macy’s
24. Public Employment Retirement Fund (PERF)
25. Water Resources Control Board
26. Department of Social Services
27. Department of General Services
28. Department of Public Health
29. FedEx
30. Target Stores
31. County of Sacramento
32. Department of Education
33. State Controller’s Office
34. Elk Grove Unified School District
35. Department of Consumer Affairs
36. Department of Justice
37. Air Resources Board
38. State Teachers Retirement System
39. California State University Sacramento
40. State Street
41. Deloitte & Touche
42. Kaiser Permanente
43. Resources Recycling and Recovery
44. State Treasurer’s Office
45. Department of Finance
46. Department of Food and Agriculture
47. Delta Dental
48. Secretary of State’s Office
49. U.S. Bank
50. GenCorp
51. NuStar Energy
52. Comcast
53. Department of Insurance
54. Office of Emergency Services
55. Dr. Pepper Snapple Group
56. California Human Resources (CalHR)
57. Department of Fish and Wildlife
58. Department of Child Support Services
59. United Way California Capital Region
60. Department of Parks and Recreation
61. Union Pacific Railroad
62. Office of Statewide Health Planning & Development
63. The Golden 1 Credit Union
64. ACCO Engineered Systems
65. Department of State Hospitals
66. USAA
67. Department of Housing and Community Development
68. Department of Rehabilitation
69. California Energy Commission
70. Procter & Gamble
71. Department of Business Oversight
72. Department of Conservation
73. Toxic Substances Control Board
74. Department of Developmental Services
75. Department of Pesticide Regulation
76. Principal Financial Group
77. Microsoft Corporation
78. Office of the Legislative Counsel
79. Department of Veterans Affairs
80. Care Innovations
81. Sprint
82. California Community Colleges Chancellors Office
83. Johnson & Johnson, State Government Affairs Office
84. California State Library
85. Office of the State Auditor
86. California Housing Finance Agency
87. Department of Managed Health Care
88. State Assembly
89. Twin Rivers Unified School District
90. PricewaterhouseCoopers
91. Sacramento Regional Transit District
92. California State Lottery
93. Department of Forestry and Fire Protection
94. State Compensation Insurance Fund
95. C&S Wholesale Grocers
96. California Conservation Corps
97. Military Department
98. Travelers Insurance
99. Hewlett Packard
100. Office of Systems Integration
DEDICATED DONORS: DRIVING CHANGE WITH THEIR DOLLARS

United Way donors have long served as our first responders, as their dollars play a crucial role in ensuring our projects and partners were successful at meeting the needs in our community.
The United Way Tocqueville Society honors our profoundly generous donors who devoted their time, talent and resources to United Way, giving at least $10,000 through United Way this past year.

David Anderson, ACCO Engineered Systems
Michael Armstrong, Intel Corporation
Christopher Bain, Intel Corporation
Brian Benson, Intel Corporation
Gerard D. Blank, Intel Corporation
Carrollynn Brown, Intel Corporation
Ted Burdine, Intel Corporation
Christopher Callanan, Intel Corporation
Bill Camp, Sacramento Central Labor Council
Travis Case, Intel Corporation
Daniel and Donna Cheng, Intel Corporation
Dr. Bradley E. and Donna R. Chipps, Capital Allergy and Respiratory Disease
Dorr J. and Joy Clark, Intel Corporation
David & Sharaun Davis, Intel Corporation
Keith and Char Donnemeyer, Deloitte & Touche
Akinola Dosunmu, Intel Corporation
Marne M. Dunn, Intel Corporation
Carlene Ellis and Diane Anderson, Intel Corporation
Rick and Carol Fowler, USAA
Angela Gill, Intel Corporation
Steven Gish, Intel Corporation
Paul Gleason, Intel Corporation
Edward Goldman, Intel Corporation
Laurie Grimsman, Intel Corporation
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Brent Horrocks, Intel Corporation
Andrew Hurter III, Intel Corporation
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Brian Johnson, Intel Corporation
Sarah and Jim Johnson, Intel Corporation
John and Kristine Johnson
Paul Johnson, Intel Corporation
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Mark L. Joyner, Intel Corporation
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Tina Merry, Intel Corporation
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Don and Nicki Noxon, Intel Corporation
Devin Paine, Intel Corporation
David Peterson, Intel Corporation
Ben and Amber Pryor, Intel Corporation
Robert S. Reinhard, Board of Equalization
William Sadler, Intel Corporation
Jan Schori
Brian Scott, Intel Corporation
James R. Shetler, SMUD
Genevieve A. Shiroma, Agricultural Labor Relations Board
Edward Shuman, Intel Corporation
Ronald Silvas, Intel Corporation
Joseph and Kathie Sowa, Bank of America
Alan and Karen Stead, Intel Corporation
Stephen Steinbeck, Allied/Nationwide
Stan and Pam Stewart
Kent Stone, U.S. Bank
Donghui Cai and Sue Tang, Intel Corporation
Tracy Taylor, Intel Corporation
Stacy Towles, Intel Corporation
John Traver, Intel Corporation
Ram and Vijaya Vasantharam, Intel Corporation
Chris L. Wagner, Intel Corporation
Eric Waterman, Intel Corporation
Sally Wellsandt Gleason, Intel Corporation
Michael and Teresa Wilcox, Intel Corporation
Broc Wilde, Intel Corporation
David P. Witte, Intel Corporation
Anonymous (11)
WOMEN IN PHILANTHROPY

SPRING EVENT

A DAY AT THE CAPITOL

ANNUAL LUNCHEON
This dynamic group of local women helped local foster youth and is one of 120 United Way women’s groups nationwide that brought women together to prepare foster youth for a successful adulthood. Our local group raised funds, held drives and provided trainings for foster youth.

**LEADERSHIP COUNCIL**
Ruth Miller, Wraith, Scarlett & Randolph, Co-Chair
Lorrie Wilson, Co-Chair
Sheila Boxley, Child Abuse Prevention Center
Carol Clefton, Allied/Nationwide
Lisa Dalton, CSUS
Liz Divelbiss, 3fold Communications
Encie Lee, SMUD
Tricia Rosenbaum, Nonprofit Resource Center
Chalesa White, Intel Corporation

**HONORARY COMMITTEE**
Char Donnermeyer
Donna R. Chipps
Tamar Garrett
Kathleen Kennedy Townsend
Jane O’Hollearn
Lisa Watts
Carol Wolfe

**GOLD MEMBERS**
Barbara Anderson
Shirley Artherton
Aline Asmundson, Intel Corporation
Jennefer Asperheim, Intel Corporation
Annette Bachmeier, Intel Corporation
Kimberleigh Baker, Enterprise Rent-A-Car
Deanne Barton, Intel Corporation
Sue Beighley
Nancy Bentley, Intel Corporation
Carla Boerman
Claudia Bonsignore, Allied/Nationwide
Anna Boruk, Allied/Nationwide
Sheila Boxley, Child Abuse Prevention Center
Lisa Bracero, Allied/Nationwide
Stephanie McLemore Bray, United Way California Capital Region
Linda Brooks, The Sacramento Bee
Cheryl Broome
Carollynn Brown, Intel Corporation
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<td>Sean Abercrombie</td>
<td>Intel Corporation</td>
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<tr>
<td>Lisa Aceves</td>
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<td>Peter Adams</td>
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<td>S. Adams</td>
<td>California Housing Finance Agency</td>
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<td>Daniel Adamski</td>
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<td>Department of Health Care Services</td>
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<td>Lori Aldrete</td>
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<td>G. Alexeeff</td>
<td>Office of Environmental Health Hazard Assessment</td>
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<td>Doris Alkebulan</td>
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T. Estaville, Department of Consumer Affairs
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Nicholas Lange, State Teachers Retirement System
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<td>Les Walker</td>
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</tr>
<tr>
<td>Yvonne Walker</td>
<td>SEIU Local 1000</td>
</tr>
<tr>
<td>Laurie Wallace</td>
<td>Intel Corporation</td>
</tr>
<tr>
<td>Thomas Wallace</td>
<td>PricewaterhouseCoopers</td>
</tr>
<tr>
<td>Michael Walters</td>
<td>City of Sacramento</td>
</tr>
<tr>
<td>Michele Walton</td>
<td>State Controller’s Office</td>
</tr>
<tr>
<td>Sampson Wang</td>
<td>Bank of America</td>
</tr>
<tr>
<td>Katherine Warburton</td>
<td>Department of State Hospitals</td>
</tr>
<tr>
<td>Andrew Ware</td>
<td>Exchange Bank</td>
</tr>
<tr>
<td>L. Warkentin</td>
<td>Department of Fish and Wildlife</td>
</tr>
<tr>
<td>Benjamin Warner</td>
<td>UPS</td>
</tr>
<tr>
<td>Ethan Warner</td>
<td>Intel Corporation</td>
</tr>
<tr>
<td>Jewell Warren</td>
<td>County of Sacramento</td>
</tr>
<tr>
<td>Jonathan Warren</td>
<td>City of Sacramento</td>
</tr>
<tr>
<td>Stacy Warzecha</td>
<td>Department of Food and Agriculture</td>
</tr>
<tr>
<td>Rob Wassmer</td>
<td>California State University Sacramento</td>
</tr>
<tr>
<td>Tonjia Watkins</td>
<td>Wells Fargo Bank</td>
</tr>
<tr>
<td>Mark Van Hook</td>
<td>Bank of America</td>
</tr>
</tbody>
</table>
Terrie Watson, Department of Housing and Community Development
Jerald Way, City of Sacramento
R. Wayman, Coastal Conservancy
D. Webb, Department of Developmental Services
Angelica Wedlow, Enterprise Rent-a-Car
Rodney Wegemer, Intel Corporation
Geraldine Wegl, Intel Corporation
Gary Wells, City of Davis
Chintanie Wettasinghe, Intel Corporation
E. Whalen, Franchise Tax Board
Elizabeth White, Department of Social Services
M. White-Redmond, Court of Appeal
Brian Whitley, Enterprise Rent-a-Car
H. Widegren, Department of Public Health
Jake Wilberg, Enterprise Rent-a-Car
Chad Wilbourn, Union Pacific Railroad
Cary Wilcox, Macy’s
Heidi Wilcox, Nordstrom Arden
Michael Wiley, Sacramento Regional Transit District
Carol Wilfley, Department of Social Services
Fugh Wilford, California State University Long Beach
P. Willey, California State University Chico
Angela Williams, Secretary of State’s Office
Crystall Williams, Department of Consumer Affairs
Don Williams, UPS
Mark Williams, Air Resources Board
Olevia Williams, Employment Development Department
Richard Williams, Allied / Nationwide
Simone Williams, Department of Consumer Affairs
Jeanette Williams Gipson, California Health Benefit Exchange (Covered CA)
Jennifer Willis, Department of Consumer Affairs
Jerry Wilmoth, Union Pacific Railroad
Carlene Wilson, Aerojet Rocketdyne
David Wilson, Grant Bennett Associates
Douglas Wilson, Allied / Nationwide
Lorrie Wilson, Public Employment Retirement Fund
Michael Wilson, UPS
Troy Winslow, Intel Corporation
Andrea Winters, Enterprise Rent-a-Car
Kathy Winters, Bank of America
Michael Wirsch, SMUD
Emily Wise, Department of Justice
Michael Witt, Aerojet Rocketdyne
Christian Wolff, Intel Corporation
Charlie Wong, Wells Fargo Bank
Darrell Woo, Department of Insurance
Jennifer Wood, University Enterprises
Shirley Woodfy, Public Employment Retirement Fund
Michael Woods, Department of Conservation
Kathy Woolery, Department of Corrections and Rehabilitation
Charles Woolson, Department of Corrections and Rehabilitation
William Wootton, Intel Corporation
K. Worcester, Water Resources Control Board
Richard Worthing, California State Library
Donald Wright, Intel Corporation
Gary Wright, Bank of America
Darlene Wurzer, Office of Technology Services
Douglas Yee, Bank of America
Norman Yee, Intel Corporation
Sivarama Yerramilli, Intel Corporation
B. Yeung, State Teachers Retirement System
Donald Yip, Intel Corporation
Mark Yuan, Administrative Office of Courts, Judicial Council
Gay Yuen, California State University Los Angeles
E. Zabric, California State University San Jose
W. Zachry, State Compensation Insurance Fund
Jose Zambrano
Victoria Zavattero, SMUD
Steven Zawid, Intel Corporation
Gabrielle Zeps, State Assembly
Andrey Zhdanov, Intel Corporation
Nidal Ziadeh, Enterprise Rent-a-Car
Greg Zlotnick
K. Zweifel, California State University San Luis Obispo
Anonymous (290)
Organized Labor and working families made a powerful, positive impact in our community through their work with United Way this year. Of the top 100 local workplace giving campaigns we managed this year, 80 were in partnership with employers who have work groups represented by organized labor.

Community Services Liaison Program

We are proud to be part of this nationwide program that helps unions and their members receive direct support in difficult times and also provides them with opportunities to give back. We worked with 110 local unions representing more than 171,000 members. Just some of our projects included:

- Earned Income Tax Credit/Volunteer Income Tax Assistance Program
- Labor/Community Services Breakfast
- National Letter Carriers Canned Food Drive
- United Way’s Toilet Paper Drive
- California State Fair Labor-United Way Community Services Booth
- Labor Day Loaves & Fishes Lunch Program
- Tom Lawson Community Impact Golf Tournament
- Holiday Canned Food Drive
- Operation Christmas Basket Program
- Starr King Elementary School Holiday Program
For 67 years, United Way has enjoyed a partnership with the AFL-CIO and its labor unions. Just a few of the projects we worked together on this year included:

- AFL-CIO Member Assistance Program
- Organized Labor Support for Nonprofit Community
- AFL-CIO Community Services Committee
- Volunteer Projects
- When The Paycheck Stops
- Tom’s Closet
- Volunteers Organizing Against Disaster
Despite a tough few years where many Americans lost trust in institutions, United Way is fortunate to have gained the trust of our partners – nonprofits, community members and businesses for more than 90 years. Transparency is the key to trust, so we are pleased to offer this snapshot of our financial results from 2013-2014.

You can find our complete audited financial statements at yourlocalunitedway.org.

**FUNDRAISING RESULTS 2013-2014**

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>AGENCY DISTRIBUTION</td>
<td>$7,198,730</td>
</tr>
<tr>
<td>SPONSORSHIP</td>
<td>$94,550</td>
</tr>
<tr>
<td>DIRECT IMPACT FUNDING</td>
<td>$52,500</td>
</tr>
<tr>
<td>COMMUNITY IMPACT</td>
<td>$3,784,623</td>
</tr>
<tr>
<td>TOTAL CAMPAIGN</td>
<td>$11,130,403</td>
</tr>
</tbody>
</table>
UNITED WAY CALIFORNIA CAPITAL REGION

FINANCIAL STATEMENTS WITH INDEPENDENT AUDITOR’S REPORT

YEARS ENDED JUNE 30, 2014 AND 2013
## UNITED WAY CALIFORNIA CAPITAL REGION

### TABLE OF CONTENTS

**JUNE 30, 2014 AND 2013**

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<td>Independent Auditor’s Report</td>
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<tr>
<td>Financial Statements:</td>
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<tr>
<td>Statements of Financial Position</td>
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<tr>
<td>Statements of Activities</td>
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<tr>
<td>Statements of Functional Expenses</td>
</tr>
<tr>
<td>Statements of Cash Flows</td>
</tr>
<tr>
<td>Notes to Financial Statements</td>
</tr>
</tbody>
</table>
INDEPENDENT AUDITOR’S REPORT

Board of Directors
United Way California Capital Region
Sacramento, California

We have audited the accompanying financial statements of United Way California Capital Region, which comprise the statements of financial position as of June 30, 2014 and 2013, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management’s Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor’s Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor’s judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity’s preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity’s internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.
Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of United Way California Capital Region as of June 30, 2014 and 2013, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

GILBERT ASSOCIATES, INC.
Sacramento, California

September 16, 2014
### UNITED WAY CALIFORNIA CAPITAL REGION

#### STATEMENTS OF FINANCIAL POSITION

**JUNE 30, 2014 AND 2013**

#### ASSETS

<table>
<thead>
<tr>
<th>Current Assets</th>
<th>2014</th>
<th>2013</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and cash equivalents</td>
<td>$2,056,544</td>
<td>$2,944,547</td>
</tr>
<tr>
<td>Campaign pledges receivable, net of allowance for uncollectible pledges of $681,455 in 2014 and $698,841 in 2013</td>
<td>3,733,509</td>
<td>3,659,433</td>
</tr>
<tr>
<td>Other accounts receivable</td>
<td>91,538</td>
<td>48,084</td>
</tr>
<tr>
<td>Prepaid expenses and other assets</td>
<td>67,442</td>
<td>47,244</td>
</tr>
<tr>
<td><strong>Total current assets</strong></td>
<td><strong>5,949,033</strong></td>
<td><strong>6,699,308</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Non-current Assets</th>
<th>2014</th>
<th>2013</th>
</tr>
</thead>
<tbody>
<tr>
<td>Board designated investments</td>
<td>9,677</td>
<td>9,291</td>
</tr>
<tr>
<td>Property and equipment, net</td>
<td>29,417</td>
<td>36,085</td>
</tr>
<tr>
<td>Leasehold interest in property, net</td>
<td>1,841,939</td>
<td>1,861,126</td>
</tr>
<tr>
<td><strong>Total assets</strong></td>
<td><strong>$7,830,066</strong></td>
<td><strong>$8,605,810</strong></td>
</tr>
</tbody>
</table>

#### LIABILITIES AND NET ASSETS

<table>
<thead>
<tr>
<th>Current Liabilities</th>
<th>2014</th>
<th>2013</th>
</tr>
</thead>
<tbody>
<tr>
<td>Designation distributions payable to agencies</td>
<td>$2,325,265</td>
<td>$2,483,867</td>
</tr>
<tr>
<td>Grant distributions payable to agencies</td>
<td>153,629</td>
<td>434,500</td>
</tr>
<tr>
<td>Accounts payable and accrued liabilities</td>
<td>148,005</td>
<td>221,863</td>
</tr>
<tr>
<td>Funds held on behalf of other United Way agencies</td>
<td>74,652</td>
<td>251,367</td>
</tr>
<tr>
<td><strong>Total current liabilities</strong></td>
<td><strong>2,701,551</strong></td>
<td><strong>3,391,597</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Net Assets</th>
<th>2014</th>
<th>2013</th>
</tr>
</thead>
<tbody>
<tr>
<td>Unrestricted</td>
<td>3,239,887</td>
<td>3,320,987</td>
</tr>
<tr>
<td>Temporarily restricted</td>
<td>1,888,628</td>
<td>1,893,226</td>
</tr>
<tr>
<td><strong>Total net assets</strong></td>
<td><strong>5,128,515</strong></td>
<td><strong>5,214,213</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Total Liabilities and Net Assets</th>
<th>2014</th>
<th>2013</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>$7,830,066</strong></td>
<td><strong>$8,605,810</strong></td>
<td></td>
</tr>
</tbody>
</table>

The accompanying notes are an integral part of these financial statements.
# United Way California Capital Region

## Statements of Activities

**Years Ended June 30, 2014 and 2013**

### Unrestricted Net Assets:

<table>
<thead>
<tr>
<th></th>
<th>2014</th>
<th>2013</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Revenues:</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Campaign results</td>
<td>$9,280,492</td>
<td>$9,548,516</td>
</tr>
<tr>
<td>Third party processors</td>
<td>1,708,627</td>
<td>1,626,551</td>
</tr>
<tr>
<td>Campaign fees and expense reimbursement</td>
<td>454,473</td>
<td>573,489</td>
</tr>
<tr>
<td>Sponsorships</td>
<td>62,500</td>
<td>112,683</td>
</tr>
<tr>
<td><strong>Total campaign results</strong></td>
<td>11,506,092</td>
<td>11,861,239</td>
</tr>
<tr>
<td>Less provision for uncollectible pledges</td>
<td>(541,560)</td>
<td>(549,276)</td>
</tr>
<tr>
<td>Less funds designated to agencies by donors</td>
<td>(6,766,877)</td>
<td>(6,800,564)</td>
</tr>
<tr>
<td>Net campaign contributions designated to Community Impact Fund</td>
<td>4,197,655</td>
<td>4,511,399</td>
</tr>
<tr>
<td>Investment income</td>
<td>3,541</td>
<td>9,483</td>
</tr>
<tr>
<td>In-kind donations</td>
<td>232,380</td>
<td>313,830</td>
</tr>
<tr>
<td>Other revenue</td>
<td>418,559</td>
<td>292,225</td>
</tr>
<tr>
<td><strong>Net assets released from restrictions</strong></td>
<td>51,287</td>
<td>24,687</td>
</tr>
<tr>
<td><strong>Total revenues</strong></td>
<td>4,903,422</td>
<td>5,151,624</td>
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</table>

<table>
<thead>
<tr>
<th></th>
<th>2014</th>
<th>2013</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Expenses:</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Agency and community support:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash contributions and other community support</td>
<td>2,680,028</td>
<td>2,561,771</td>
</tr>
<tr>
<td>Supporting services:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Campaign</td>
<td>1,109,652</td>
<td>1,528,078</td>
</tr>
<tr>
<td>Marketing and communications</td>
<td>623,369</td>
<td>370,603</td>
</tr>
<tr>
<td>Management and general</td>
<td>469,780</td>
<td>513,654</td>
</tr>
<tr>
<td>United Way Worldwide dues</td>
<td>101,380</td>
<td>101,826</td>
</tr>
<tr>
<td><strong>Total expenses</strong></td>
<td>4,984,209</td>
<td>5,075,932</td>
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</table>

<table>
<thead>
<tr>
<th></th>
<th>2014</th>
<th>2013</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Income (Loss) from Operations</strong></td>
<td>(80,787)</td>
<td>75,692</td>
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</table>

<table>
<thead>
<tr>
<th></th>
<th>2014</th>
<th>2013</th>
</tr>
</thead>
<tbody>
<tr>
<td>Donation of assets to Sacramento Foundation</td>
<td>(313)</td>
<td>(3,004,709)</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>2014</th>
<th>2013</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Change in Unrestricted Net Assets</strong></td>
<td>(81,100)</td>
<td>(2,929,017)</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>2014</th>
<th>2013</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Temporarily Restricted Net Assets:</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Contributions</td>
<td>46,689</td>
<td>32,100</td>
</tr>
<tr>
<td>Net assets released from restrictions</td>
<td>(51,287)</td>
<td>(24,687)</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>2014</th>
<th>2013</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Change in Temporarily Restricted Net Assets</strong></td>
<td>(4,598)</td>
<td>7,413</td>
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<table>
<thead>
<tr>
<th></th>
<th>2014</th>
<th>2013</th>
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</thead>
<tbody>
<tr>
<td><strong>Change in Net Assets</strong></td>
<td>(85,698)</td>
<td>(2,921,604)</td>
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</table>

<table>
<thead>
<tr>
<th></th>
<th>2014</th>
<th>2013</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Net Assets, Beginning of year</strong></td>
<td>5,214,213</td>
<td>8,135,817</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>2014</th>
<th>2013</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Net Assets, End of year</strong></td>
<td>$5,128,515</td>
<td>$5,214,213</td>
</tr>
</tbody>
</table>

The accompanying notes are an integral part of these financial statements.
### UNITED WAY CALIFORNIA CAPITAL REGION

**STATEMENT OF FUNCTIONAL EXPENSES**
**YEAR ENDED JUNE 30, 2014**

<table>
<thead>
<tr>
<th>Program Services</th>
<th>Supporting Services</th>
</tr>
</thead>
<tbody>
<tr>
<td>Agency &amp; Community Support</td>
<td>Mktg. &amp; Comm.</td>
</tr>
<tr>
<td>Salaries, benefits, and payroll taxes</td>
<td>$908,791</td>
</tr>
<tr>
<td>Printing and other materials</td>
<td>$77,452</td>
</tr>
<tr>
<td>Professional services</td>
<td>$48,277</td>
</tr>
<tr>
<td>Meetings and events</td>
<td>$13,956</td>
</tr>
<tr>
<td>Facilities and rent</td>
<td>$65,376</td>
</tr>
<tr>
<td>Communications</td>
<td>$22,741</td>
</tr>
<tr>
<td>Equipment rental and maintenance</td>
<td>$19,242</td>
</tr>
<tr>
<td>Travel, transportation, and training</td>
<td>$15,920</td>
</tr>
<tr>
<td>Depreciation</td>
<td>$16,982</td>
</tr>
<tr>
<td>Postage and shipping</td>
<td>$9,416</td>
</tr>
<tr>
<td>Business insurance</td>
<td>$7,071</td>
</tr>
<tr>
<td>Dues and subscriptions</td>
<td>$3,770</td>
</tr>
<tr>
<td>Supplies</td>
<td>$2,727</td>
</tr>
<tr>
<td>Miscellaneous</td>
<td>$18,941</td>
</tr>
<tr>
<td><strong>Subtotal</strong></td>
<td>$1,230,662</td>
</tr>
<tr>
<td>Cash contributions to agencies</td>
<td>$1,449,366</td>
</tr>
<tr>
<td>United Way Worldwide dues</td>
<td>$101,380</td>
</tr>
<tr>
<td>Total expenses included in the expense section of the statement of activities</td>
<td>$2,680,028</td>
</tr>
<tr>
<td>Donation of assets to Sacramento Foundation</td>
<td>313</td>
</tr>
<tr>
<td>Provision for uncollectible pledges, included as an offset against revenues on the statement of activities</td>
<td>541,560</td>
</tr>
<tr>
<td><strong>Total expenses</strong></td>
<td>$3,221,901</td>
</tr>
</tbody>
</table>

The accompanying notes are an integral part of these financial statements.
### UNITED WAY CALIFORNIA CAPITAL REGION

**STATEMENT OF FUNCTIONAL EXPENSES**

**YEAR ENDED JUNE 30, 2013**

<table>
<thead>
<tr>
<th>Program Services</th>
<th>Supporting Services</th>
<th>United Way Worldwide Dues</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Agency &amp; Community Support</strong></td>
<td><strong>Mktg. &amp; Comm.</strong></td>
<td><strong>Mgmt. &amp; General</strong></td>
<td></td>
</tr>
<tr>
<td>Salaries, benefits, and payroll taxes</td>
<td>$766,912</td>
<td>$976,069</td>
<td>$164,178</td>
</tr>
<tr>
<td>Printing and other materials</td>
<td>104,599</td>
<td>251,482</td>
<td>174,616</td>
</tr>
<tr>
<td>Professional services</td>
<td>53,968</td>
<td>49,014</td>
<td>1,414</td>
</tr>
<tr>
<td>Meetings and events</td>
<td>29,281</td>
<td>121,059</td>
<td>1,645</td>
</tr>
<tr>
<td>Facilities and rent</td>
<td>57,696</td>
<td>13,113</td>
<td>7,868</td>
</tr>
<tr>
<td>Telecommunications</td>
<td>18,225</td>
<td>23,196</td>
<td>3,901</td>
</tr>
<tr>
<td>Equipment rental and maintenance</td>
<td>12,423</td>
<td>15,811</td>
<td>2,659</td>
</tr>
<tr>
<td>Travel, transportation, and training</td>
<td>10,066</td>
<td>12,811</td>
<td>2,155</td>
</tr>
<tr>
<td>Depreciation</td>
<td>17,902</td>
<td>22,785</td>
<td>3,832</td>
</tr>
<tr>
<td>Postage and shipping</td>
<td>9,446</td>
<td>12,022</td>
<td>2,022</td>
</tr>
<tr>
<td>Business insurance</td>
<td>11,680</td>
<td>2,654</td>
<td>1,593</td>
</tr>
<tr>
<td>Dues and subscriptions</td>
<td>3,904</td>
<td>4,969</td>
<td>836</td>
</tr>
<tr>
<td>Supplies</td>
<td>2,598</td>
<td>3,311</td>
<td>557</td>
</tr>
<tr>
<td>Miscellaneous</td>
<td>15,543</td>
<td>19,782</td>
<td>3,327</td>
</tr>
<tr>
<td><strong>Subtotal</strong></td>
<td>1,114,243</td>
<td>1,528,078</td>
<td>370,603</td>
</tr>
</tbody>
</table>

| Cash contributions to agencies | 1,447,528 | | | | 1,447,528 |
| United Way Worldwide dues | | | | | 101,826 |

**Total expenses included in the expense section of the statement of activities**

| 2,561,771 | 1,528,078 | 370,603 | 513,654 | 101,826 | 5,075,932 |
| Donation of assets to Sacramento Foundation | 3,004,709 | | | | 3,004,709 |
| Provision for uncollectible pledges, included as an offset against revenues on the statement of activities | 549,276 | | | | 549,276 |

**Total expenses**

| $6,115,756 | $1,528,078 | $370,603 | $513,654 | $101,826 | $8,629,917 |

The accompanying notes are an integral part of these financial statements.
### CASH FLOWS FROM OPERATING ACTIVITIES:

<table>
<thead>
<tr>
<th>Description</th>
<th>2014</th>
<th>2013</th>
</tr>
</thead>
<tbody>
<tr>
<td>Change in net assets</td>
<td>$(85,698)</td>
<td>$(2,921,604)</td>
</tr>
<tr>
<td>Reconciliation to net cash used by operating activities:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Net loss on investments</td>
<td>10</td>
<td>53</td>
</tr>
<tr>
<td>Depreciation</td>
<td>25,731</td>
<td>52,499</td>
</tr>
<tr>
<td>Amortization of leasehold interest in property</td>
<td>19,187</td>
<td>19,187</td>
</tr>
<tr>
<td>Changes in:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Campaign pledges receivable, net</td>
<td>(74,076)</td>
<td>301,284</td>
</tr>
<tr>
<td>Other accounts receivable</td>
<td>(43,454)</td>
<td>(35,563)</td>
</tr>
<tr>
<td>Prepaid expenses and other assets</td>
<td>(20,198)</td>
<td>11,903</td>
</tr>
<tr>
<td>Campaign distributions payable to agencies</td>
<td>(439,473)</td>
<td>299,527</td>
</tr>
<tr>
<td>Accounts payable and accrued liabilities</td>
<td>(73,858)</td>
<td>85,434</td>
</tr>
<tr>
<td>Funds held on behalf of other United Way agencies</td>
<td>(176,715)</td>
<td>131,955</td>
</tr>
<tr>
<td>Net cash used by operating activities</td>
<td>(868,544)</td>
<td>(2,055,325)</td>
</tr>
</tbody>
</table>

### CASH FLOWS FROM INVESTING ACTIVITIES:

<table>
<thead>
<tr>
<th>Description</th>
<th>2014</th>
<th>2013</th>
</tr>
</thead>
<tbody>
<tr>
<td>Purchases of investments</td>
<td>(396)</td>
<td></td>
</tr>
<tr>
<td>Proceeds from sale of investments</td>
<td></td>
<td>4,656</td>
</tr>
<tr>
<td>Purchases of property and equipment</td>
<td>(19,063)</td>
<td>(9,400)</td>
</tr>
<tr>
<td>Net cash used by investing activities</td>
<td>(19,459)</td>
<td>(4,744)</td>
</tr>
</tbody>
</table>

### NET CHANGE IN CASH AND CASH EQUIVALENTS

<table>
<thead>
<tr>
<th>Description</th>
<th>2014</th>
<th>2013</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net change in cash and cash equivalents</td>
<td>(888,003)</td>
<td>(2,060,069)</td>
</tr>
</tbody>
</table>

### CASH AND CASH EQUIVALENTS, Beginning of year

<table>
<thead>
<tr>
<th>Description</th>
<th>2013</th>
<th>2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and cash equivalents, beginning of year</td>
<td>2,944,547</td>
<td>5,004,616</td>
</tr>
</tbody>
</table>

### CASH AND CASH EQUIVALENTS, End of year

<table>
<thead>
<tr>
<th>Description</th>
<th>2013</th>
<th>2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and cash equivalents, end of year</td>
<td>$2,944,547</td>
<td>$2,056,544</td>
</tr>
</tbody>
</table>

The accompanying notes are an integral part of these financial statements.
1. ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

For more than 90 years, United Way California Capital Region (Organization) has brought together nonprofits, businesses, donors, volunteers, community leaders and more to meet the community’s greatest needs, give immediate aid and find lasting solutions for future generations. The Organization mobilizes members of the community to be first responders in repairing the education level, financial stability and health of everyone in Amador, El Dorado, Placer, Sacramento and Yolo counties through donation and volunteer opportunities. The Organization raises funds throughout the year in workplace campaigns and also receives support from individual donors. Most contributions are received in the form of pledges scheduled to be fulfilled through payroll deductions over the subsequent calendar year.

Basis of accounting and financial statement presentation – The financial statements are prepared on the accrual basis of accounting and in conformity with professional standards applicable to not-for-profit entities. The Organization reports information regarding its financial position and activities according to three classes of net assets: unrestricted, temporarily restricted, and permanently restricted. The Organization has no permanently restricted net assets.

Revenue recognition – Contributions, pledges, and bequests are recognized in full when received or unconditionally promised, in accordance with professional accounting standards. If a contribution is restricted by the donor for use in a future period or for a specific purpose, the amount is initially reported as an increase in temporarily restricted net assets. When the restriction is satisfied, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

The Organization reports as unrestricted revenues those contributions restricted by the donor for use in the broad service areas that are pervasive to the Organization’s beneficiary agencies. Such contributions are distributed to agencies based on the Organization’s assessment of their qualifications to achieve the goals of those service areas. Contributions designated by donors for specific agencies are reported as a deduction from gross campaign results in calculating net contribution revenue. Designations not yet distributed are recorded as a current liability.

The Organization participates in campaigns with other federated fundraising organizations, but recognizes as revenue only the contributions earmarked for the Organization and its list of certified agencies.

Campaign fees and expense reimbursement revenue are recognized as the related campaign contributions and pledges are recognized.

In-kind donations are recognized as revenue when received and are likewise included as an offsetting expense or asset.

Cash and cash equivalents – For financial statement purposes, the Organization considers all investments with a maturity at purchase of three months or less to be cash equivalents, unless held for long-term purposes.

The Organization minimizes credit risk associated with cash by periodically evaluating the credit quality of its primary financial institution. The balance at times may exceed federally insured limits. The Organization has not experienced any losses in such accounts and management believes the Organization is not exposed to any significant credit risk related to cash.
Investments are stated at fair value. As of June 30, 2014 and 2013, investments consisted entirely of cash equivalents.

Campaign pledges receivable are stated at the amount management expects to collect from outstanding pledges. Collection of these amounts is not assured, and management has estimated the uncollectible amounts as of June 30, 2014 and 2013. A reasonable possibility exists that amounts ultimately uncollectible may differ materially from the amounts estimated. However, the difference cannot be reasonably determined.

Property and equipment are stated at cost or, if donated, at estimated fair value on the date of donation. Assets are depreciated using the straight-line method over estimated useful lives of 2 to 7 years.

Leasehold interest in property represents the Organization’s leasehold interest in its office space leased from the Sacramento Foundation (Foundation) at $1 per year and is being amortized on a straight-line basis over the 99-year life of the lease, expiring in 2110.

Income taxes – The Organization is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code. The Organization has applied the accounting principles related to accounting for uncertainty in income taxes and has determined that there is no material impact on the financial statements. With some exceptions, the Organization is no longer subject to U.S. federal and state income tax examinations by tax authorities for years prior to 2010.

Functional allocation of expenses – The costs of providing the Organization’s activities have been summarized on a functional basis in the statements of activities and of functional expenses. Accordingly, certain costs have been allocated to activities based on weighted averages of the proportions of employees’ time incurred.

Use of estimates – The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Significant estimates included in these financial statements are management’s estimate of the collectability of pledges receivable and useful lives of assets.

Fair value measurements – Fair value is a market-based measurement, not an entity-specific measurement. For some assets and liabilities, observable market transactions or market information might be available. For other assets and liabilities, observable market transactions and market information might not be available. However, the objective of a fair value measurement in both cases is the same – to estimate the price at which an orderly transaction to sell the asset or to transfer the liability would take place between market participants at the measurement date under current market conditions (that is, an exit price at the measurement date from the perspective of a market participant that holds the asset or owes the liability).
In order to increase consistency and comparability in fair value measurements, a fair value hierarchy that prioritizes observable and unobservable inputs is used to measure fair value into three broad levels, as follows:

- **Level 1 Inputs**: Unadjusted quoted prices in active markets that are accessible at the measurement date for identical assets or liabilities.
- **Level 2 Inputs**: Inputs other than quoted prices in active markets that are observable either directly or indirectly.
- **Level 3 Inputs**: Unobservable inputs for the asset or liability.

**Subsequent events** have been evaluated for recognition and disclosure through September 16, 2014, the date which these financial statements were available to be issued. Management concluded that no material subsequent events have occurred since June 30, 2014 that require recognition or disclosure in the financial statements.

### 2. COMMUNITY IMPACT FUNDING

Community Impact Fund is the Organization’s terminology for its grant-making process. The Organization makes grants to some, but not all, of its Certified Partner Agencies for the purpose of achieving specific, positive, measurable impacts on important community issues such as high school graduation rates, household financial stability and obesity reduction. Actual Community Impact expenditures approved by the Board of Directors totaled $1,449,366 for 2014 and $1,447,528 for 2013 and are included in cash contributions and other community support expense in the statements of activities.

### 3. PROPERTY AND EQUIPMENT

Property and equipment consist of the following:

<table>
<thead>
<tr>
<th></th>
<th>2014</th>
<th>2013</th>
</tr>
</thead>
<tbody>
<tr>
<td>Equipment, furniture, and fixtures</td>
<td>$414,715</td>
<td>$414,715</td>
</tr>
<tr>
<td>Software under license</td>
<td>141,531</td>
<td>122,467</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>556,246</strong></td>
<td><strong>537,182</strong></td>
</tr>
<tr>
<td>Less accumulated depreciation and amortization</td>
<td>(526,829)</td>
<td>(501,097)</td>
</tr>
<tr>
<td><strong>Property and equipment, net</strong></td>
<td><strong>$29,417</strong></td>
<td><strong>$36,085</strong></td>
</tr>
</tbody>
</table>

### 4. EMPLOYEE BENEFIT PLANS

The Organization sponsors a defined contribution pension plan, under Internal Revenue Code Section 403(b), covering substantially all employees age 21 and over who have completed at least one year of service. The Organization makes monthly contributions equal to 5% of each employee’s compensation. Such contributions vest over a five-year period and totaled $61,035 for 2014 and $66,578 for 2013.
The Organization also sponsors a defined benefit post-retirement plan that provides medical, dental, vision, and life insurance benefits to qualifying retired employees. To qualify, employees must be of age 55 or more and retire as an employee of the Organization with ten years of credited service. Medical benefits cover the period from retirement until qualified retirees reach age 65, the age of eligibility for Medicare. Life insurance will remain in effect until time of death. The cost of such benefits is estimated as a level percentage of their payroll costs, discounted to present value, and recognized after employees accumulate ten years of service and reach age 55. The postretirement plan is funded as benefits are paid. As of June 30, 2014, the plan covered only 1 employee.

5. RELATED PARTIES

The Organization is affiliated with the Sacramento Foundation, sharing one common member of the Board of Directors and providing management services to the Foundation under a contractual arrangement. The Foundation has been established for the purpose of developing resources, funding and community support for the benefit of the Organization or its successor and related charitable purposes.

The Organization made cash contributions to the Foundation totaling $313 for 2014 and $3,004,709 for 2013.

The Organization leases its office space from the Foundation under a 99 year lease at $1 per year expiring in 2110. The leasehold interest is recognized as an asset in the Organization’s statements of financial position.

For services provided in accordance with the management service agreement between the Organization and Foundation, the Foundation paid $60,000 in 2014 and 2013. Service fees of $60,000 are also due in 2015. The agreement expires in May 2015 and automatically renews for a three-year term every third year thereafter, unless terminated by either party in accordance with the agreement.

The Organization has accounts receivable due from the Foundation totaling $85,728 and $38,139, as of June 30, 2014 and 2013, respectively.

In the routine course of business, the Organization sometimes purchases goods and services from companies that have officers serving on the Organization’s Board of Directors. Significant related party balances and transactions are as follows:

<table>
<thead>
<tr>
<th></th>
<th>2014</th>
<th>2013</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total cash balances held at Bank of America</td>
<td>$2,055,944</td>
<td>$2,943,946</td>
</tr>
</tbody>
</table>
6. OTHER REVENUE

Total other revenue consists of the following:

<table>
<thead>
<tr>
<th></th>
<th>2014</th>
<th>2013</th>
</tr>
</thead>
<tbody>
<tr>
<td>State collaborative</td>
<td>$212,249</td>
<td>$177,433</td>
</tr>
<tr>
<td>Management fees</td>
<td>60,000</td>
<td>60,000</td>
</tr>
<tr>
<td>Miscellaneous</td>
<td>146,310</td>
<td>54,792</td>
</tr>
<tr>
<td>Total</td>
<td>$418,559</td>
<td>$292,225</td>
</tr>
</tbody>
</table>

7. TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets consist of the following:

<table>
<thead>
<tr>
<th></th>
<th>2014</th>
<th>2013</th>
</tr>
</thead>
<tbody>
<tr>
<td>Leasehold interest in property</td>
<td>$1,841,939</td>
<td>$1,861,126</td>
</tr>
<tr>
<td>Contributions restricted for the following year</td>
<td>46,689</td>
<td>32,100</td>
</tr>
<tr>
<td>Total</td>
<td>$1,888,628</td>
<td>$1,893,226</td>
</tr>
</tbody>
</table>
LIVE UNITED